

Table I

AUM REPORT FOR THE QUARTER ENDED (30/09/2011)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	1,321,513.27	1,307,165.82
Equity (other than ELSS)	1,034,155.74	1,073,687.66
Balanced	70,789.53	73,456.29
Liquid	343,711.58	321,036.95
Gilt	13,692.91	10,978.91
Equity - ELSS	72,251.22	77,021.94
GOLD ETF		
Other ETF		
Fund of Fund investing overseas	131,320.32	145,023.89
Total	2,987,434.57	3,008,371.46

Table II

AUM REPORT FOR THE QUARTER ENDED (30/09/2011)

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	77%
Next 10 Cities	15%
Next 20 Cities	5%
Next 75 Cities	3%
Others	0%
Total	100%